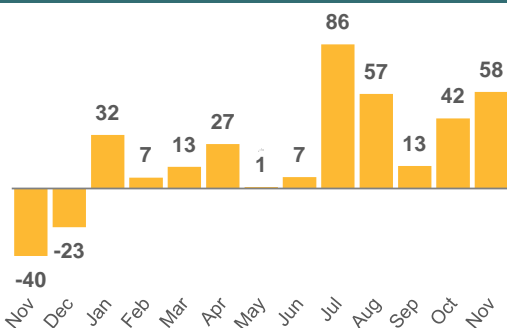


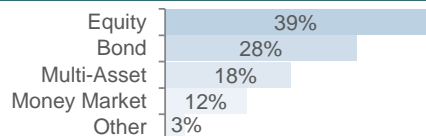
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET

## NOVEMBER 2019 DATA

### UCITS Net Sales



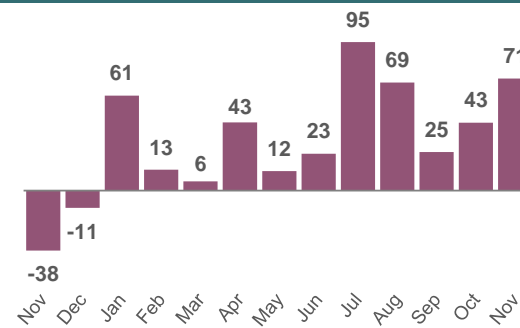
### Share of Net Assets by UCITS Type



### Net Sales in 2019

UCITS	November	October	YTD
Equity	24.3	7.1	-45.2
Bond	17.0	19.0	275.6
Multi-Asset	8.0	10.4	26.2
Money Market	9.5	5.3	101.6
Other	-1.1	0.1	-16.6
<b>Total</b>	<b>57.7</b>	<b>42.0</b>	<b>341.6</b>
AIFs <sup>(1)</sup>	November	October	YTD
Equity	-0.9	-4.0	-13.3
Bond	-1.8	-18.8	-19.2
Multi-Asset	3.7	6.6	40.3
Money Market	0.3	-1.4	-20.4
Real Estate	2.7	1.9	23.5
Other	9.6	16.9	108.8
<b>Total</b>	<b>13.6</b>	<b>1.3</b>	<b>119.7</b>
<b>Grand Total</b>	<b>71.4</b>	<b>43.3</b>	<b>461.3</b>

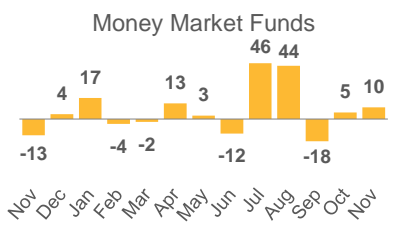
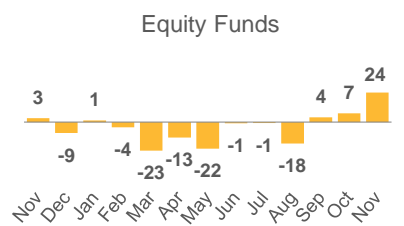
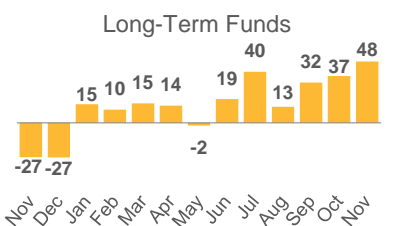
### Net Sales of UCITS & AIFs



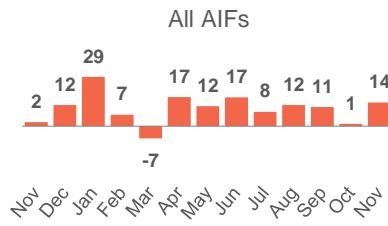
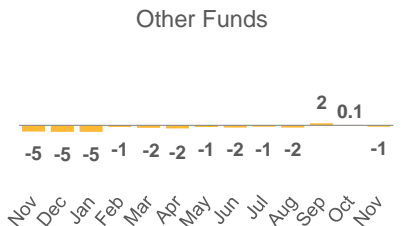
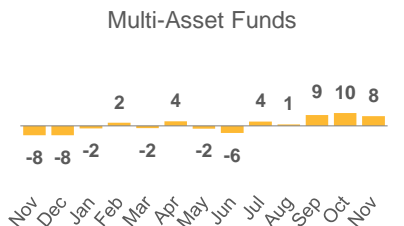
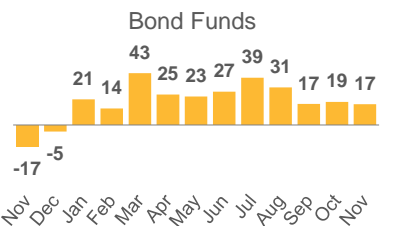
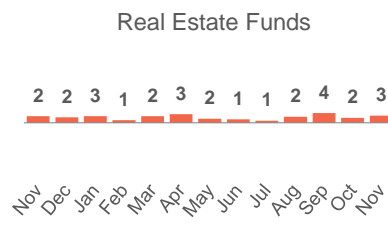
### Net Assets

Category	November	October	%Δ <sup>(2)</sup>
UCITS	10,917	10,664	2.4%
AIFs	6,693	6,618	1.1%
<b>Total</b>	<b>17,611</b>	<b>17,282</b>	<b>1.9%</b>

### Net Sales of UCITS



### Net Sales of AIFs



All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions.

(1) Up until September 2019, data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIF" category due to unavailability of breakdown.

(2) Percentage change compares net assets at end November 2019 and October 2019.